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# **COLOR INFLUENCES CONSUMER PURCHASING DECISIONS MORE THAN** ANY OTHER FACTOR.

The Sherwin-Williams DesignHouse is dedicated to uncovering trends and consumer preferences at local, regional and global levels. The DesignHouse gives kitchen cabinet manufacturers a competitive edge by elevating their finish offerings for greater market appeal.

Experts at the DesignHouse are immersed in the product development process, which includes identifying emerging color and style trends in the kitchen cabinet and other industrial wood segments - to help ensure your palette is attractive to your specific target market.





# **KITCHEN CABINET TRENDS**

Consumers can draw interior and exterior design inspiration from anywhere. Social media, retail displays, architecture and lifestyle preferences can all stimulate a need for change in the home — one that suits a consumer's individual style and reflects current trends. From earthy grains to simplistic lines, there's a finish to fit every design preference.

#### **ORGANIC DESIGN**



Today's consumer seeks to create a calming refuge in their home — a place where they can escape the commotion of everyday life. We've seen a shift to simpler, more organic home design that reflects elements of nature, evoking calmness and serenity. "Barely there" wood finishes highlight the natural beauty of wood.

#### **LESS IS MORE**



Minimalistic and streamlined, Scandinavian-inspired designs bring subtle lightness and composure into the home. These neutral finishes serve as a great backdrop for airy whites or pops of color. The use of mixed natural materials, including wood, stone and metals is on the rise as consumers focus on bringing simplicity into their spaces.

#### **HIGHLIGHTING THE GRAIN**



There's beauty in Earth's raw and blemished textures — a departure from manufactured perfection. Wire-brushed and cerused finishes amplify the imperfections of wood grain — highlighting its biological splendor and emphasizing the wood grain's individuality. Pops of pearlescence pair with natural wood grain to reflect the Earth's rustic and industrial landscape.

#### **MATTE FINISHES**



The contrast between matte and higher gloss finishes helps bounce light around the room. Experimenting with soft touch finishes, burnishing, oil-rubbing and charring delivers a uniform color effect that creates a unique look.



# HERE ARE THE TRENDS SHERWIN-WILLIAMS COLOR EXPERTS ARE SEEING:



### **BROWNS**

Nostalgic browns are grounding and add a touch of understated luxury.



### ORGANIC

Organic finishes contribute to a sense of calm and authenticity, perfectly magnifying nature's imperfections.



### TEXTURE

Textured finishes that are distressed, cerused or charred create a one-of-a-kind look and add a unique sense of flair.





### BLEACHED AND BLONDE

While shades of gray are still very prevalent, warmer blonde finishes are becoming more widespread thanks to Scandinavian inspiration.





# **KITCHEN CABINET STAIN TRENDS**





SB005 Winter Sky



SB016 Black Forest





Due to the printing process, colors shown approximate the actual stain colors as closely as possible.



SB036

Antique Barrel



SB009

SB001

Warm Gray

Graystone



SB014

Chocolate Brownie





SB002

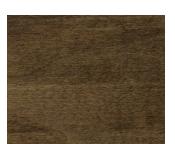
Charcoal







SB004 Warm Toffee



SB038

SB024

Perfect Brown

Golden Sunshine

## **KITCHEN CABINET PAINT TRENDS**



Due to the printing process, colors shown approximate the actual paint colors as closely as possible.

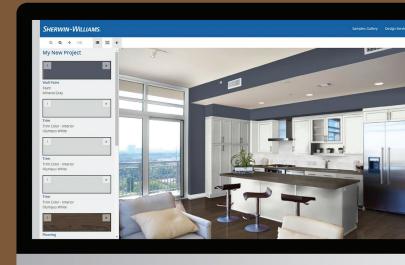


# KITCHEN CABINET TRENDS

# GET CONSUMERS TO YOUR PRODUCTS FASTER

The Color Express<sup>™</sup> Color Visualizer allows you to give consumers peace of mind while putting your brand and products in the forefront. Customized with your logo, the visualizer serves as an extension of your website, promoting your brand in a tool that allows consumers to virtually apply your products to their home or one like it. Leverage this tool to drive your core color strategy or expand to offer the entire spectrum of Sherwin-Williams colors.

Visit wood.sherwin-williams.com/colorvisualizer to learn more.





Since 1866, Sherwin-Williams has provided manufacturers and finishers with the coatings they need to make their products look better and last longer, while helping their operations meet productivity and sustainability goals. For the kitchen cabinet market, our innovative solutions go beyond coatings to include knowledge, tools, equipment, supplies and industry-leading support. For a better finish, ask Sherwin-Williams.